

MORE THAN TWO THIRDS OF AUSSIE RENTERS UNDECIDED ABOUT WHO TO VOTE FOR AT UPCOMING FEDERAL ELECTION

New data from Australia's no. 1 website dedicated to rental property, <u>Rent.com.au</u>, has revealed what's on the minds of renters ahead of the 2019 Federal Election.

Key Highlights:

- One in three Australians rent their home (over 7 million renters).
- > Two thirds don't know who they will vote for: 41% said they had no idea and 28% remain on the fence.
- > 80% of renters felt their needs have not been acknowledged by major political parties.
- > Affordability remains a key issue, the "practical renter" is the fastest growing segment.

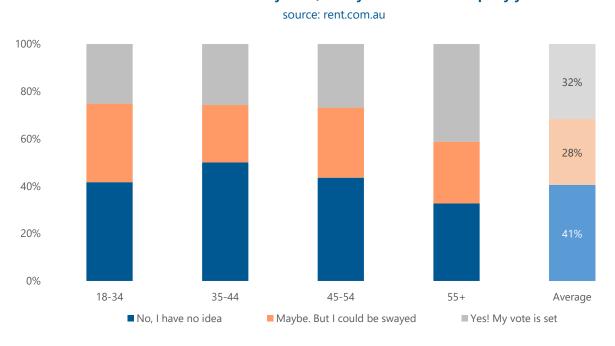
The March election survey conducted by Rent.com.au looked at perceptions of attitudes towards renting, sentiment around politics and voting intentions.

Political indecision: Majority of renters don't know who to vote for

Results from the March election survey indicated that a significant group of Australia's renters are generally undecided voters, indicating the opportunity available to the various parties if they can clearly articulate their policies. "Having nearly 70% of our renting population unsure of who to vote for was a surprise to me," said Rent.com.au CEO Greg Bader, "Maybe it shouldn't have been, given the recent, relatively unstable nature of federal politics".

"We have all major parties talking about their potential changes (or lack of changes) to some of the core elements that promote investment in properties such as Capital Gains Tax and Negative Gearing, yet they do not seem to be able to articulate clearly how this will affect renters: will there be more choice; will prices go up or down? These are the things that the renting (and wider) population would like to know".

For the next Federal Election in May 2019, have you decided which party you'll vote for?



"Given that one-third of the population rents, the responses to this question go broader than renting issues and show that the various political parties still have an opportunity to make a significant difference in the upcoming election. Especially given the number of marginal seats and the rise of independent candidates in our political system," said Mr Bader.

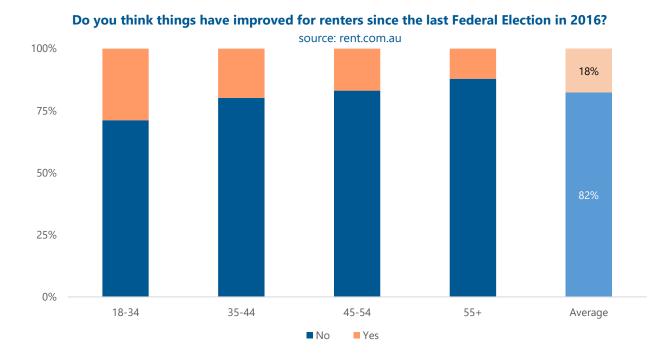
"To me the message is very clear, renting voters want politicians to be more open and honest with them by explaining their policies (and the reasons) clearly. Renters know that both State and Federal Governments have the power to change policies and legislation that will have significant and lasting impacts on their lifestyle, so for our Federal politicians – speak clearly please.

"One of the real structural issues in our market (and somewhat unique in the world) is that most of our renting stock is held by private investors with one or two properties – i.e. "mums and dads" whereas other markets have managed to create environments with a diversity of stock. So we would encourage the Federal government, from whichever side of politics, to keep pushing through changes to encourage the "build to rent" industry".

The perception is that things aren't getting better for renters

Asked about change in the political climate for renters since the last election back in 2016, responses were concrete; 83% reported that they felt no improvement in the renters' lot.

"We (as an industry and as a community) need to understand that one in three of us rents and that proportion is growing", Mr Bader said. "What tenants want is a place to live – a home – and the ability to treat that property as their home. Lease security and flexible lease durations are all major issues that renters face."



"Our research shows that 80% of renters feel they have not been acknowledged by major political parties in the lead-up to the 2019 Federal Election. This is an opportunity for our Federal politicians to secure renters votes through policies that can be simply explained including what expected impacts they will have.

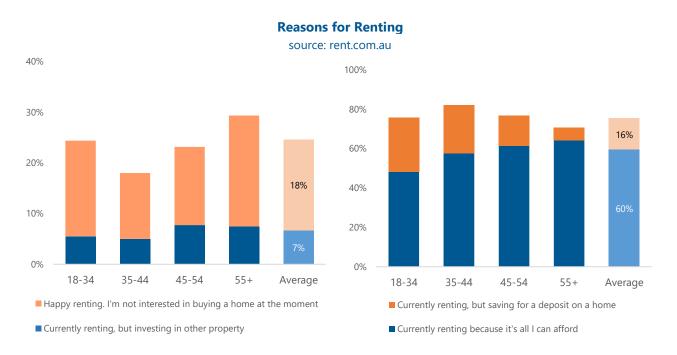
"We also know that State Governments play a significant role with renting legislation. In fact, most states have passed (or are in the process of passing) changes to the Residential Tenancies Act which have been designed to "strengthen renters' rights, better protect vulnerable tenants and enable people to turn the house they rent into a home," for example. Surprisingly, some 70% of respondents were not actually aware of the changes happening in their states so there is also an opportunity to communicate some of the excellent work underway".

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Affordability still an issue, but a growing market wants to rent

Rent.com.au CEO Greg Bader said: "While we've recently seen an increase in the amount of people choosing to rent for lifestyle purposes (the 'practical renter'), our survey found that affordability was still a significant driver."

"The renting demographic in this country is on the rise and pretty consistent with global trends. Australia's 7 million renters make up a significant proportion – around 30% of the total population and this number is steadily increasing. It's a growing market, and one in need of advocacy and recognition."



"We know from our research and work with our customer base that yes, affordability is still an important factor for many (especially the last few years in Sydney and Melbourne, and more recently in Hobart). We are also seeing that people enjoy the flexibility (lifestyle, location) that renting can offer – in fact, about 25% of our customers indicate they currently own an investment property but live elsewhere (rentvestors) or are currently saving to purchase a property they don't intend to live in"

"In Australia, we're starting to see increased momentum in the vocalisation of renters' needs. This has undoubtedly been caused by factors like housing affordability issues, job mobility, lifestyle and investment preferences," he said. "In our own business, we've seen huge growth in the number of renters (more than half a million) who have gone to great lengths to stand out by creating a Renter Resume on rent.com.au, so there's a real need there to ensure this important demographic is heard. Political parties ignore renters at their peril."

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Media Requests

For further information, or to organise an interview with Rent.com.au CEO Greg Bader, please contact:

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Notes:

About the March Rent.com.au Survey

The Rent.com.au 'What matters to you?' 2019 Federal Election Survey was conducted between March 1 and 12, 2019. The results were drawn from a sample size of 1,051 respondents across Australia Responses were weighted to current population by age bracket.

About Renter Resume

Renter Resume is Rent.com.au's unique renter profile, designed to make applying for properties easier and more efficient. Since its launch, more than 500,000 users have created a Renter Resume, making the platform one of the country's most comprehensive renter profile applications. Once a user fills out a Renter Resume, they can control, edit and review their current profile, but more importantly, automatically generate property enquiries and applications with the click of a button.

Read more: Half a million people create Renter Resumes

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About rent.com.au

rent.com.au (ASX:RNT) is Australia's #1 website dedicated to rental property. Our rental only positioning allows RNT to legitimately advocate for renting and renters.

Our Rules



Renters in Suits

Our renters will always be presented in such a fashion as to maximise their chances of getting the home they want



Properties on Pedestals

We present our properties with additional and relevant information



Flick the Forms

Let's automate where we can. We can't remove the need for you to eyeball the property before signing (yet!), but we can remove most of the paperwork

Our Products



An easy way for a renter to verify their ID and check for any reported breaches in their tenancy history, giving them an edge on their application.

Learn More



A convenience product that helps renters bridge the gap from one rental to another by financing their bond online.

Learn More



A simple and free utility connection service to make moving hassle free – ensuring the lights are on and the water is hot when a renter moves in to their new place.

Learn More

Renter (and Pet) Resume

Streamline your rental search with Renter Resume. Create it once and use it to apply for as many properties as you like.

Learn More

